



EAST-PACK

Company presentation | 2023

About us

East-Pack LLC or "EAPACK" is a young, active company that specializes in the supply of equipment for the pharmaceutical, food, chemical, and cosmetic industries.



> 2,000,000 €
turnover in 2022



> 50 pcs of equipment
delivered and launched within a
year



3+2 engineers
our service department

Our Mission



provide customers with high-quality, efficient equipment, optimize equipment delivery cycles, and maintain service in order to solve their technological, analytical, and economic problems with minimal financial costs

About us

Our company works only with the best foreign equipment manufacturers.

The price-quality ratio is a priority for our customers and is the main one for us when choosing suppliers.

The best equipment for us is the one that

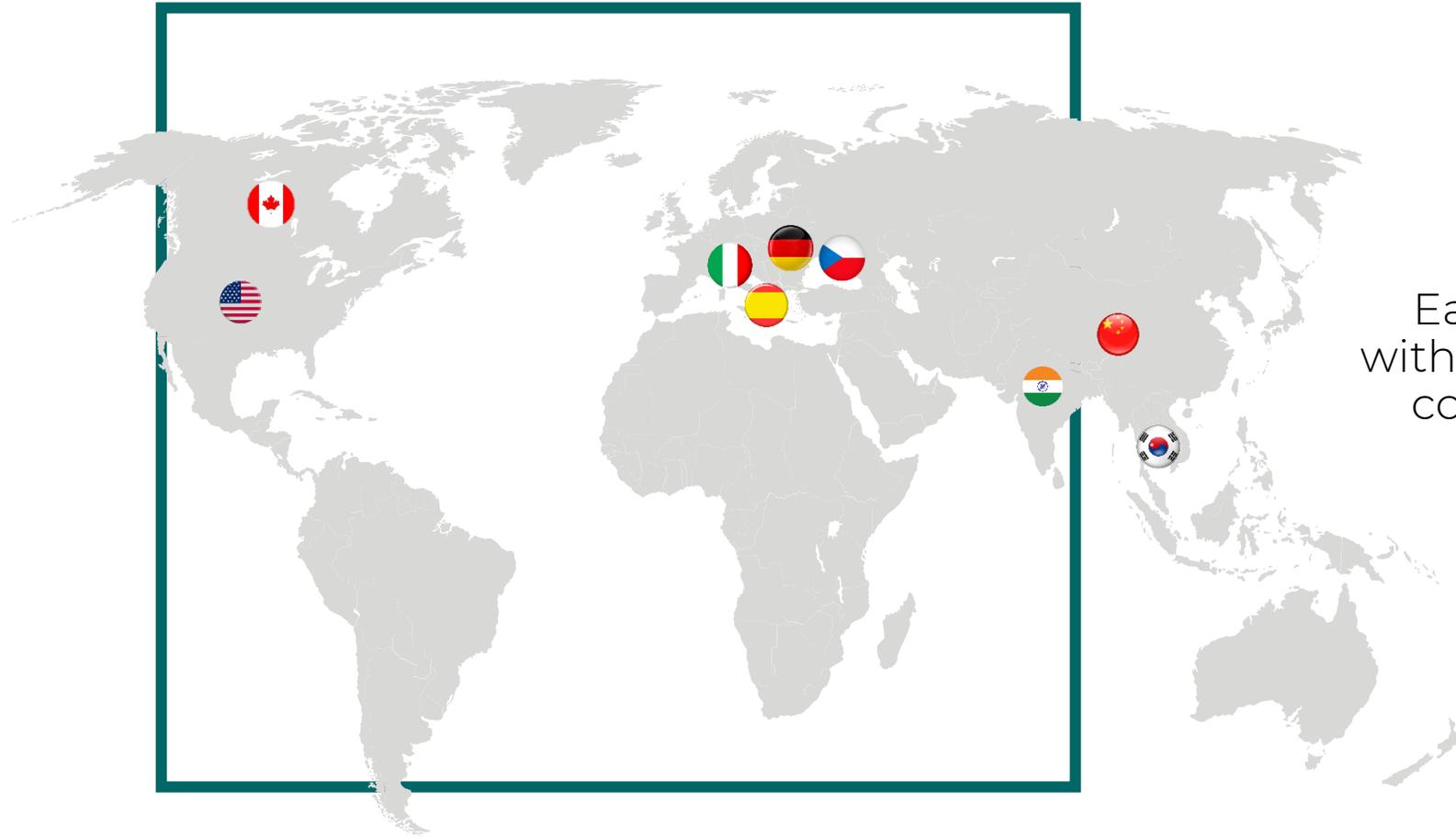
- works long and smoothly;
- perfectly fulfills the tasks set by the client;
- and meets the regulatory requirements of the industry;
- at the same time, it is not overloaded with excessive technical solutions that lead to a rise in the cost of the project.



Our Partners



Our partners and the geography of cooperation



East-Pack cooperates with many international companies in Europe, America and Asia

Our partners and the geography of cooperation

Our main partners:

- **Sejong Pharmatech** (South Korea) - tableting equipment
- **Natoli Engineering Company** (USA) - press tool and related accessories
- **CEIA** (Italy) - metal detectors for tablets, capsules and powders
- **Vibrowest** (Italy) - vibrating sieves
- **Quadro** (Canada) – conical mills
- **Fitzpatrick** (Canada) - compactors and shredding of raw materials
- **Volkman** (Germany) – vacuum transport systems
- **O. M. A. R. S. r. I.** (Italy) - blister machines



Our partners and the geography of cooperation

Our main partners:

- **Tecnomaco** (Italy) - filling lines, counting and filling machines, etc. packaging lines
- **TEG** (Ireland) - format parts for packaging lines
- **Jekson Vision** (India) - technical vision and track&trace
- **iDositecno** (Spain) - aseptic filling lines
- **SP-Scientific** (USA) - freeze dryers and loading systems
- **XEPICS** (Italy) - inspection machines for vials and ampoules
- **IMACO Group** (Czech Republic) - non-sterile filling lines, tube filling machines
- **Leidex** (Korea) - lines for the production of decorative cosmetics



Our Services

Our Services

The service department of the company performs:

- commissioning work;
- qualification documents;
- warranty and post warranty repair;
- supply and installation of spare parts;
- delivery of formatted parts, etc.

Our engineers have many years of experience working with the equipment and have been trained by our partner manufacturers of equipment.



Logistics

Many of our customers prefer turnkey deliveries. Therefore, our company in many cases takes care of delivery, customs clearance and installation of equipment at the customer site.

We take care that our customers and suppliers will work comfortably, reducing risks and labor costs in logistics and service.

East-Pack managers help the company's partners in processing and obtaining various permits for equipment in cases when it is needed by the legislation of the Russian Federation.



For the comfort of our customers, we provide services to our partners to translate commercial offers, marketing materials, software and technical documentation into Russian with an accurate translation of each technical term.

Marketing

We spend a lot of attention on marketing and promotion of our partners' products in the market.

East-pack regularly participates in two annual exhibitions:

- Packaging (annually in January)
- Pharmtech & Ingredients (annually in November)

In addition, we visit many exhibitions around the world in the field of pharmaceuticals and packaging equipment.

We regularly publish in magazines and maintain an active website for our Russian-speaking clients.



Our Customers

Efficient Client Base

Our company has an active database of contacts with more than 500 clients in the pharmaceutical field.

Many key figures in the industry trust East-Pack to select specific technical solutions, types and equipment.

Managers of our company regularly visit clients all over Russia to present new solutions, including jointly with equipment manufacturers.

We actively use modern means of telecommunication to attract partner representatives to the dialogue with clients.



References





EAPACK

Reliable supplier of industrial automated lines



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